

ASM PACIFIC TECHNOLOGY LIMITED (Incorporated in the Cayman Islands with limited liability) (Stock Code: 0522)

## ANNOUNCEMENT OF 2007 AUDITED RESULTS YEAR ENDED 31 DECEMBER 2007

ASM's Record Performance in Year 2007

- \* Record Group turnover of US\$691 million, a growth of 18.4% over the previous year
- **\*** Record profit of HK\$1,269 million and earnings per share of HK\$3.26
- **\*** Record equipment turnover, achieving 20.3% revenue growth and US\$552 million sales
- **\*** Record lead frame turnover, achieving 11.3% revenue growth and US\$139 million sales
- Retained the world's No. 1 position in the assembly and packaging equipment industry held since 2002
- Record half year turnover of US\$387 million in 2<sup>nd</sup> half of 2007, a growth of 32.3% over same period in 2006 and a sequential growth of 27.2% over the preceding 6 months
- Record half year profit of HK\$723 million in 2<sup>nd</sup> half of 2007, a growth of 37.9% over same period in 2006 and a sequential growth of 32.3% over the preceding 6 months
- \* Record new order bookings of US\$208 million received in 4<sup>th</sup> quarter of 2007

The Directors of ASM Pacific Technology Limited are pleased to make the following announcement:

#### RESULTS

We are pleased to report that ASM Pacific Technology Limited and its subsidiaries (the "Group" or "ASM") achieved a record turnover amounting to **HK\$5,393 million** in the fiscal year ended 31 December 2007, representing an increase of 18.4% as compared with HK\$4,556 million for the previous year. The Group's consolidated profit for the year is **HK\$1,269 million**, which is 10.4% higher than the previous year's consolidated profit of HK\$1,149 million. Basic earnings per share for the year amounted to **HK\$3.26** (2006: HK\$2.97).

## DIVIDEND

In view of the Company's continuing strong liquidity and rising equity base, the Board of Directors has decided to recommend a final dividend of **HK\$1.10** (2006: HK\$1.00) and a second special dividend of **HK\$0.40** (2006: HK\$0.20) per share. Together with the interim dividend of HK\$0.70 (2006: HK\$0.70) and first special dividend of HK\$0.60 (2006: HK\$0.75) per share paid in August 2007, total dividend payment for year 2007 will be **HK\$2.80** (2006: HK\$2.65) per share.

This is in line with our prudent policy, as stated in the past several financial result announcements, of returning current excessive cash holdings to our shareholders while continuing to operate the Group with the optimal shareholders' fund. Having established its leadership position in the microelectronics market over the years, ASM intends to further its organic growth path in the near term not only by enlarging market share with its high-performance, diversified products but also by moving into untapped market space that provides the opportunity for highly profitable growth. There is no short term need for major cash outlay and the Group has consistently managed to generate significant positive cash flow from operations in the past ten years.

The Register of Members will be closed from 14 April 2008 to 21 April 2008, both days inclusive. In order to qualify for the proposed final and second special dividend, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's Share Registrars, Tricor Secretaries Limited at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wan Chai, Hong Kong, not later than 4:00 p.m. on 11 April 2008. The proposed final and second special dividend will be paid on or about 28 April 2008.

# CONSOLIDATED INCOME STATEMENT

		Year ended 31 December	
		2007	2006
		HK\$'000	HK\$'000
	Notes		
Turnover	1	5,392,661	4,555,953
Cost of sales		(3,039,251)	(2,476,568)
Gross profit		2,353,410	2,079,385
Other income		36,316	34,327
Selling expenses		(440,043)	(375,802)
General and administrative expenses		(180,961)	(172,002)
Research and development expenses		(318,525)	(286,935)
Finance costs		(72)	(199)
Profit before taxation		1,450,125	1,278,774
Income tax expense	3	(180,628)	(129,297)
Proft for the year	_	1,269,497	1,149,477
Dividend paid	4	972,098	1,064,413
Dividend proposed	4	585,942	466,607
Earnings per share	5		
- Basic		HK\$3.26	HK\$2.97
- Diluted	_	HK\$3.25	HK\$2.96

# CONSOLIDATED BALANCE SHEET

		At 31 December	
		2007	2006
		HK\$'000	HK\$'000
Non annot acceta	Notes		
Non-current assets	Notes	005 063	959 090
Property, plant and equipment		995,963 0 255	858,989
Prepaid lease payments		9,255	9,128
Deposit paid for acquisition of property, plant and equipment		31,401	
Deferred tax assets		4,140	- 878
Defeffed tax assets		1,040,759	868,995
		1,040,737	808,995
Current assets			
Inventories		912,347	740,161
Trade and other receivables	6	1,328,748	962,414
Prepaid lease payments		514	480
Bank balances and cash		778,183	914,681
		3,019,792	2,617,736
Current liabilities			
Trade and other payables	7	921,580	765,817
Taxation		187,324	149,529
Notes payable to a bank		-	7,244
		1,108,904	922,590
Net current assets		1,910,888	1,695,146
		2,951,647	2,564,141
Capital and reserves			20.004
Share capital		39,063	38,884
Dividend reserve		585,942	466,607
Other reserves	·	2,325,114	2,056,583
Equity attributable to equity holders of the (	Company	2,950,119	2,562,074
Non-current liabilities			
Deferred tax liabilities		1,528	2,067
		2,951,647	2,564,141
		· )-	, , , -

Notes:

## 1. SEGMENT INFORMATION

Segment turnover and results

## By business segments

	Year ended 31 December	
	2007	2006
	HK\$'000	HK\$'000
Turnover		
Equipment	4,309,020	3,581,917
Lead frame	1,083,641	974,036
	5,392,661	4,555,953
Result		
Equipment	1,329,550	1,125,633
Lead frame	93,908	121,011
	1,423,458	1,246,644
Interest income	26,739	32,329
Finance costs	(72)	(199)
Profit before taxation	1,450,125	1,278,774
Income tax expense	(180,628)	(129,297)
Profit for the year	1,269,497	1,149,477

## By geographical segments

	Turno	ver	<b>Profit before</b>	taxation
	Year ended 31 December		Year ended 31 December	
	2007	2006	2007	2006
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
a. Location of operation				
People's Republic of China ("PRC"), including Hong Kong and				
Mainland China	3,111,250	2,735,647	877,145	875,022
Singapore and Malaysia	2,281,411	1,820,306	546,313	371,622
=	5,392,661	4,555,953	1,423,458	1,246,644
Interest income			26,739	32,329
Finance costs			(72)	(199)
Profit before taxation		=	1,450,125	1,278,774

	Turnover Year ended 31 December	
	2007	2006
b. Location of market	HK\$'000	HK\$'000
Mainland China	1,731,626	1,137,465
Taiwan	1,207,183	936,463
Malaysia	703,496	700,444
Korea	398,557	233,769
Hong Kong	371,511	386,263
Thailand	261,153	305,451
Philippines	225,957	249,073
United States of America and Latin America	160,297	194,636
Singapore	117,939	129,301
Japan	95,972	114,553
Europe	86,968	117,713
Others	32,002	50,822
	5,392,661	4,555,953

## 2. DEPRECIATION

During the year, depreciation of HK\$198 million (2006: HK\$168 million) was charged in respect of the Group's property, plant and equipment.

### 3. INCOME TAX EXPENSE

	Year ended 31 December	
	2007	2006
	HK\$'000	HK\$'000
Current tax:		
Hong Kong	169,379	118,198
Other jurisdictions	15,177	11,082
	184,556	129,280
(Over)underprovision in prior years:		
Other jurisdictions	(484)	1,630
Deferred tax credit		
Current year	(3,444)	(1,613)
	180,628	129,297

Hong Kong Profits Tax has been calculated at 17.5% (2006: 17.5%) of the estimated assessable profit for the year.

Taxation for other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

On 16 March 2007, the People's Republic of China promulgated the Law of the People's Republic of China on Enterprise Income Tax (the "New Law") by Order No. 63 of the President of the People's Republic of China. On 6 December 2007, the State Council of the PRC issued Implementation Regulations of the New Law. The New Law and Implementation Regulations will change the existing tax rate from 10% and 15% to 25% progressively over 5 years for certain subsidiaries from 1 January 2008.

The Group's profit arising from the manufacture of semiconductor equipment and materials in Singapore is non-taxable under a tax incentive covering certain new products under the Manufacturing Headquarters ("MH") status granted by the Singapore tax authority. The tax exemption applies to profits arising for a period of 10 years from 1 January 2001, subject to the fulfilment of certain criteria during the period.

Certain subsidiaries of the Group were exempted from PRC Income Taxes for two years starting from their first profit-making year, which is 2003, followed by a 50% reduction for the next three years.

The Company continued to receive letters from the Hong Kong Inland Revenue Department during the year ended 31 December 2007 seeking information relating to Profits Tax and other tax affairs of certain subsidiaries of the Company. The enquiry might lead to additional tax being charged on profits from some overseas subsidiaries that have not previously been included in the scope of charge for Hong Kong Profits Tax. The Group purchased tax reserve certificates amounting to HK\$47,000,000.

Based on legal and other professional advice that the Company has sought, the directors are of the opinion that there would still have a case to pursue. Accordingly, the directors consider that sufficient provision for taxation has been made in the financial statements and the amounts paid under the tax reserve certificates are recoverable.

#### 4. DIVIDENDS

$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Year ended 31 December	
Dividend Paid     Interim dividend paid for 2007 of HK\$0.70 (2006: HK\$0.70)     per share on 388,839,000 (2006: 387,059,500) shares   272,188   270,942     First special dividend paid for 2007 of HK\$0.60 (2006: HK\$0.75)   per share on 388,839,000 (2006: 387,059,500) shares   233,303   290,294     Final dividend for 2006 paid of HK\$1.00   (2006: final dividend for 2005 paid of HK\$1.00)   per share on 388,839,000 (2006: 387,059,500) shares   388,839   387,059     Second special dividend for 2006 paid of HK\$0.20   (2006: second special dividend for 2005 paid of HK\$0.20   (2006: second special dividend for 2005 paid of HK\$0.30)   per share on 388,839,000 (2006: 387,059,500) shares   77,768   116,118     972,098   1,064,413   972,098   1,064,413   1064,413     Dividend Proposed   Proposed final dividend for 2007 of HK\$1.10   2006: 388,839,000 shares   429,691   388,839     Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$1.00) per share on 390,628,000   388,839   387,059     Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   77,768   77,768		2007	2006
Interim dividend paid for 2007 of HK\$0.70 (2006: HK\$0.70)   per share on 388,839,000 (2006: 387,059,500) shares 272,188 270,942   First special dividend paid for 2007 of HK\$0.60 (2006: HK\$0.75) per share on 388,839,000 (2006: 387,059,500) shares 233,303 290,294   Final dividend for 2006 paid of HK\$1.00 (2006: final dividend for 2005 paid of HK\$1.00) per share on 388,839,000 (2006: 387,059,500) shares 388,839 387,059   Second special dividend for 2005 paid of HK\$0.20 (2006: second special dividend for 2005 paid of HK\$0.30) per share on 388,839,000 (2006: 387,059,500) shares 77,768 116,118   972,098 1,064,413   Dividend Proposed 972,098 1,064,413   Proposed final dividend for 2007 of HK\$1.10 (2006: HK\$1.00) per share on 390,628,000 429,691 388,839   Proposed second special dividend for 2007 of HK\$0.40 (2006: HK\$0.20) per share on 390,628,000 156,251 77,768		HK\$'000	HK\$'000
per share on 388,839,000 (2006: 387,059,500) shares 272,188 270,942   First special dividend paid for 2007 of HK\$0.60 (2006: HK\$0.75) per share on 388,839,000 (2006: 387,059,500) shares 233,303 290,294   Final dividend for 2006 paid of HK\$1.00 (2006: final dividend for 2005 paid of HK\$1.00) per share on 388,839,000 (2006: 387,059,500) shares 388,839 387,059   Second special dividend for 2006 paid of HK\$0.20 (2006: second special dividend for 2005 paid of HK\$0.30) per share on 388,839,000 (2006: 387,059,500) shares 77,768 116,118   972,098 1,064,413  972,098 1,064,413   Dividend Proposed Proposed final dividend for 2007 of HK\$1.10 2006: 388,839,000) shares 429,691 388,839   Proposed second special dividend for 2007 of HK\$0.40 (2006: HK\$0.20) per share on 390,628,000 156,251 77,768   Proposed second special dividend for 2007 of HK\$0.40 (2006: 388,839,000) shares 429,691 388,839	Dividend Paid		
First special dividend paid for 2007 of HK\$0.60 (2006: HK\$0.75)   per share on 388,839,000 (2006: 387,059,500) shares 233,303 290,294   Final dividend for 2006 paid of HK\$1.00 (2006: final dividend for 2005 paid of HK\$1.00) 988,839 387,059   Second special dividend for 2006 paid of HK\$0.20 (2006: second special dividend for 2005 paid of HK\$0.20 16,118   972,098 1,064,413   Dividend Proposed 972,098 1,064,413   Dividend Proposed 972,098 388,839   Proposed final dividend for 2007 of HK\$1.10 (2006: HK\$1.00) per share on 390,628,000 429,691 388,839   Proposed second special dividend for 2007 of HK\$0.40 (2006: HK\$0.20) per share on 390,628,000 156,251 77,768	Interim dividend paid for 2007 of HK\$0.70 (2006: HK\$0.70)		
per share on 388,839,000 (2006: 387,059,500) shares 233,303 290,294   Final dividend for 2006 paid of HK\$1.00 (2006: final dividend for 2005 paid of HK\$1.00) 388,839 387,059   Second special dividend for 2006 paid of HK\$0.20 (2006: second special dividend for 2005 paid of HK\$0.30) 388,839 387,059   Second special dividend for 2006 paid of HK\$0.20 (2006: second special dividend for 2005 paid of HK\$0.30) 77,768 116,118   Dividend Proposed 972,098 1,064,413 972,098 1,064,413   Dividend Proposed 972,098 1,064,413 972,098 1,064,413   Proposed final dividend for 2007 of HK\$1.10 (2006: 388,839,000) shares 429,691 388,839   Proposed second special dividend for 2007 of HK\$0.40 (2006: 1K\$0.20) per share on 390,628,000 156,251 77,768   Proposed second special dividend for 2007 of HK\$0.40 156,251 77,768 16,154	per share on 388,839,000 (2006: 387,059,500) shares	272,188	270,942
per share on 388,839,000 (2006: 387,059,500) shares 233,303 290,294   Final dividend for 2006 paid of HK\$1.00 (2006: final dividend for 2005 paid of HK\$1.00) 388,839 387,059   Second special dividend for 2006 paid of HK\$0.20 (2006: second special dividend for 2005 paid of HK\$0.30) 388,839 387,059   Second special dividend for 2006 paid of HK\$0.20 (2006: second special dividend for 2005 paid of HK\$0.30) 77,768 116,118   Dividend Proposed 972,098 1,064,413 972,098 1,064,413   Dividend Proposed 972,098 1,064,413 972,098 1,064,413   Proposed final dividend for 2007 of HK\$1.10 (2006: 388,839,000) shares 429,691 388,839   Proposed second special dividend for 2007 of HK\$0.40 (2006: 1K\$0.20) per share on 390,628,000 156,251 77,768   Proposed second special dividend for 2007 of HK\$0.40 156,251 77,768 16,154	First special dividend paid for 2007 of HK\$0 60 (2006: HK\$0 75)		
Final dividend for 2006 paid of HK\$1.00   (2006: final dividend for 2005 paid of HK\$1.00)   per share on 388,839,000 (2006: 387,059,500) shares   Second special dividend for 2006 paid of HK\$0.20   (2006: second special dividend for 2005 paid of HK\$0.30)   per share on 388,839,000 (2006: 387,059,500) shares <b>77,768</b> 116,118 <b>972,098</b> 1,064,413 <b>Dividend Proposed</b> Proposed final dividend for 2007 of HK\$1.10   (2006: HK\$1.00) per share on 390,628,000   (2006: HK\$0.20) per share on 390,628,000   (2006: HK\$0.20) per share on 390,628,000   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares <b>156,251</b> 77,768		233,303	290.294
(2006: final dividend for 2005 paid of HK\$1.00)   per share on 388,839,000 (2006: 387,059,500) shares   Second special dividend for 2006 paid of HK\$0.20   (2006: second special dividend for 2005 paid of HK\$0.30)   per share on 388,839,000 (2006: 387,059,500) shares <b>77,768</b> 116,118 <b>972,098</b> 1,064,413 <b>Dividend Proposed</b> Proposed final dividend for 2007 of HK\$1.10   (2006: 388,839,000) shares <b>429,691</b> 388,839   Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares <b>429,691</b> 388,839			) -
per share on 388,839,000 (2006: 387,059,500) shares 388,839 387,059   Second special dividend for 2006 paid of HK\$0.20 (2006: second special dividend for 2005 paid of HK\$0.30) 77,768 116,118   per share on 388,839,000 (2006: 387,059,500) shares 77,768 116,118 <u>972,098</u> 1,064,413   Dividend Proposed 972,098 1,064,413   Proposed final dividend for 2007 of HK\$1.10 (2006: HK\$1.00) per share on 390,628,000 429,691 388,839   Proposed second special dividend for 2007 of HK\$0.40 2007 of HK\$0.40 77,768 156,251 77,768	*		
Second special dividend for 2006 paid of HK\$0.20   (2006: second special dividend for 2005 paid of HK\$0.30)   per share on 388,839,000 (2006: 387,059,500) shares   77,768 116,118   972,098 1,064,413   Dividend Proposed   Proposed final dividend for 2007 of HK\$1.10   (2006: HK\$1.00) per share on 390,628,000   (2006: 388,839,000) shares   429,691   388,839   Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares   156,251 77,768		200 020	287.050
(2006: second special dividend for 2005 paid of HK\$0.30)   per share on 388,839,000 (2006: 387,059,500) shares   77,768 116,118   972,098 1,064,413   Dividend Proposed   Proposed final dividend for 2007 of HK\$1.10   (2006: HK\$1.00) per share on 390,628,000   (2006: 388,839,000) shares   429,691   388,839   Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares   156,251 77,768		300,039	387,039
per share on 388,839,000 (2006: 387,059,500) shares 77,768 116,118 <u>972,098</u> 1,064,413   Dividend Proposed 972,098 1,064,413   Proposed final dividend for 2007 of HK\$1.10 2006: HK\$1.00) per share on 390,628,000 429,691 388,839   Proposed second special dividend for 2007 of HK\$0.40 429,691 388,839   Proposed second special dividend for 2007 of HK\$0.40 156,251 77,768	· ·		
Dividend Proposed   Proposed final dividend for 2007 of HK\$1.10   (2006: HK\$1.00) per share on 390,628,000   (2006: 388,839,000) shares   Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares   156,251			
Dividend Proposed   Proposed final dividend for 2007 of HK\$1.10   (2006: HK\$1.00) per share on 390,628,000   (2006: 388,839,000) shares   Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares   156,251   77,768	per share on 388,839,000 (2006: 387,059,500) shares	77,768	116,118
Proposed final dividend for 2007 of HK\$1.10   (2006: HK\$1.00) per share on 390,628,000   (2006: 388,839,000) shares   Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares   156,251   77,768	=	972,098	1,064,413
Proposed final dividend for 2007 of HK\$1.10   (2006: HK\$1.00) per share on 390,628,000   (2006: 388,839,000) shares   Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares   156,251   77,768	Dividend Dropoged		
(2006: HK\$1.00) per share on 390,628,000   (2006: 388,839,000) shares   Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares   156,251   77,768	·		
(2006: 388,839,000) shares429,691388,839Proposed second special dividend for 2007 of HK\$0.40 (2006: HK\$0.20) per share on 390,628,000 (2006: 388,839,000) shares156,25177,768			
Proposed second special dividend for 2007 of HK\$0.40   (2006: HK\$0.20) per share on 390,628,000   (2006: 388,839,000) shares   156,251   77,768		479 691	388 839
(2006: HK\$0.20) per share on 390,628,000 (2006: 388,839,000) shares 156,251 77,768		427,071	500,057
(2006: 388,839,000) shares 156,251 77,768			
		1	
<b>585,942</b> 466,607	(2006: 388,839,000) shares	156,251	//,/68
		585,942	466,607

The final dividend of HK\$1.10 (2006: HK\$1.00) and second special dividend of HK\$0.40 (2006: HK\$0.20) per share have been proposed by the directors and are subject to approval by the shareholders in the forthcoming annual general meeting.

#### 5. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the ordinary equity holders of the Company is based on the following data:

	Year ended 31 E	Year ended 31 December		
	2007	2006		
	HK\$'000	HK\$'000		
Earnings for the purposes of basic and				
diluted earnings per share	1,269,497	1,149,477		
	Number of shares (	in thousand)		
Weighted average number of shares for				
the purposes of basic earnings per share	388,927	387,142		
Effect of dilutive potential shares from				
the Employee Share Incentive Scheme	1,384	1,465		
W/ 1/ 1/ 1				
Weighted average number of shares for	200 211	200 (07		
the purposes of diluted earnings per share	390,311	388,607		

#### 6. TRADE RECEIVABLES

Included in trade and other receivables are trade receivables with the aging analysis as follows:

	At 31 December	
	2007	2006
	HK\$'000	HK\$'000
Not yet due	779,057	571,481
Overdue within 30 days	212,449	154,736
Overdue within 31 to 60 days	90,183	74,330
Overdue within 61 to 90 days	60,976	36,227
Overdue over 90 days	56,954	50,228
	1,199,619	887,002

The fair value of the Group's trade receivables at 31 December 2007 approximates to the respective carrying amount due to the relatively short-term maturity.

#### 7. TRADE PAYABLES

Included in trade and other payables are trade payables with the aging analysis as follows:

	At 31 December	
	2007	2006
	HK\$'000	HK\$'000
Not yet due	381,608	290,238
Overdue within 30 days	147,105	119,702
Overdue within 31 to 60 days	32,360	53,421
Overdue within 61 to 90 days	2,667	4,815
Overdue over 90 days	470	7,190
	564,210	475,366

The fair value of the Group's trade payables at 31 December 2007 approximates to the respective carrying amount due to the relatively short-term maturity.

#### REVIEW

Last year was another record-setting year for the Company, during which we successfully surpassed the historical highs achieved in 2006 on the back of another year of strong growth. The growth was broad-based, with improvements seen across all our major products, breaking new records and setting new benchmarks for each of these products.

Although we encountered some softening in the general market towards the end of 2006 which resulted in a slow start to the first quarter of 2007, our order intakes began to rebound during the first quarter and the momentum continued unabated throughout the rest of the year. From the second to fourth quarters, the growth was strong and sustained, setting new records for quarter-on-quarter as well as year-on-year growth. It was also encouraging that, in the fourth quarter, we did not experience the usual seasonal lows of the past towards the end of the year. Our strong performance clearly demonstrated that we were able to react faster to market changes as compared to our peers when the market picked up after the first quarter.

Consumer electronics, such as personal computers, mobile phones, flat-panel displays, MP3 players and digital cameras continued to be the driver of growth for the semiconductor industry in 2007. This source of demand has remained fairly strong for some time. The consumer electronics market is now estimated to absorb 50% of semiconductor output and will continue to grow. According to several leading industry analysts, the growth in the semiconductor industry ranged from 3–6% in 2007. While the semiconductor assembly and packaging equipment market is generally estimated to have grown by about 10% during the same period, the actual performance of different equipment suppliers varied. Two out of the top five semiconductor assembly and packaging equipment suppliers reported increased sales in 2007, ASM being one, but the remaining three experienced a drop in their 2007 sales revenue. Significantly, these powerful results reflect a consistent, ongoing gain in market share for ASM, with our broad product portfolio and calculated product mix contributing to our good performance.

Over the past few years, ASM has consistently outperformed its industry peers. Last year, we achieved a Group turnover of US\$691 million and net profit of HK\$1,269 million, both of which are new records for ASM. This represents 18.4% and 10.4% growth respectively over the previous year. Return on capital employed and on sales were 49.2% and 26.4%. Such a strong financial performance clearly reflects ASM's industry leadership and the consistently growing acceptance of our products and services, putting us in a favourable position to further build upon our gains. Our overall book-to-bill ratio, representing net bookings over billings, was 1.07 for the year, an increase year-on-year from the preceding year. In addition, our ending order backlog as of 31 December 2007 was US\$150 million.

This remarkable performance is a clear indication that the co-founder of ASM, Patrick Lam, not only built a very successful business during his tenure but also developed a very good team of people at the Company. It is through these people that ASM has continued to make outstanding progress after Mr. Lam's retirement last year. The legacies of his many successes are reflected in the strong ASM culture that has been inculcated, the long-term and farsighted business strategies that still drive the Company, and the capable management team that has been groomed to succeed him.

ASM has built a solid business foundation based on diversified products serving broad application markets. Our financial performance in recent years is unambiguous evidence of the success of this strategy. Coming out of the industry recession in 2001, both our equipment business and lead frames business have been growing at a CAGR of around 23% from 2001 to 2007. Last year, our equipment revenue hit a new record of US\$552 million, equivalent to 79.9% of the Group's turnover, representing a growth of 20.3% over the previous year. ASM was again the top player in its industry, keeping the premier position we have held since 2002. We widened the gap between ourselves and our closest rival to US\$187 million, representing a lead of over 50.9%. Significantly, our lead frame business continues to grow at a rate higher than the market. Our lead frames revenue in 2007 was a record US\$139 million, growing by 11.3%, largely as a result of a strong gain in market share. This highlights the success of our efforts to further enhance our market position in the lead frames business.

Our new products introduced in 2007 were well received.

- The AD830 die bonder, which is designed for achieving high productivity for small-die applications, has been one of the most successful products in the company's history.
- In the area of Chip-on-Board (COB) aluminium wire bonders, the performance of our Cheetah<sup>TM</sup> offers unmatched performance levels over that of our competitors' equivalent products.
- Our Chip-on-Glass (COG) bonders have completed successful and promising field testing, and appear to have garnered strong market acceptance.
- Our new generation gold wire bonder, the Eagle Extreme<sup>TM</sup>, has been sent out to customers for field testing and bench-marking; its excellent performance has made a strong impression on our target market.
- Our encapsulation solutions group continues to be recognized and chosen by customers as their new package development partner.
- Our open-tool high density matrix lead frames offer good value propositions to customers. To address the growing demand for MSL 1 (moisture sensitivity level 1) lead frames, besides offering the brown oxide treatment for Ag plated lead frames, we have developed the micro-etching solution for NiPd pre-plated frames (PPF). Field testing results show that it delivers superior performance than solutions offered by other lead frames suppliers.

ASM not only enhances customer value by constantly developing new products delivering higher performance at significantly lower costs, but also through outstanding customer service. Last year, our encapsulation solutions group was honored with an award by one of our key customers for going beyond the call of duty to provide a solution for the customer that involved re-using an existing molding machine. The solution was low cost, and enabled them to meet a tight production schedule,

thereby contributing positively to the customer's results. Such efforts have enhanced ASM's reputation as not just an equipment supplier, but also as a trusted partner and total-solutions provider.

## LIQUIDITY AND FINANCIAL RESOURCES

Cash on hand as of 31 December 2007 was HK\$778 million (2006: HK\$915 million). During the twelve-month period, HK\$972 million was paid as dividends and HK\$321 million was spent in capital investments. A good portion of the capital investments was funded by the year's depreciation of HK\$198 million. While account receivables have been tightly monitored during the year, with record billings they have slightly increased to 81.2 days sales outstanding (2006: 71.1 days).

There was no bank borrowing as of 31 December 2007. Current ratio was 2.72, with a debt-equity ratio of 37.6%. As there were no long term borrowings, gearing of the Group was zero, the same as for the past eight years. The Group's shareholders' funds increased slightly to HK\$2,950 million as at 31 December 2007 (2006: HK\$2,562 million).

The Group has minimal currency exposure as the majority of all sales were denominated in U.S. dollars. On the other hand, the disbursements were mainly in U.S. dollars, Hong Kong dollars, Singapore dollars and Renminbi. The limited yen-based receivables were offset by some accounts payables in yen to Japanese vendors.

With no short-term needs and an on-going positive cash flow from organic growth operations, our cash on hand permits ASM management to recommend a sustained high level of dividend to return excessive cash holdings to our shareholders.

#### HUMAN RESOURCES

ASM recognizes human resources as one of the Company's most important assets. Recruiting and retaining high calibre employees is always of high priority in ASM. Besides offering competitive remuneration packages ASM also commits to specialized yet demanding staff development and training programs. In general, salary review is conducted annually. In addition to salary payments, other benefits include contributions to provident fund schemes, medical and training subsidies. Discretionary bonus and incentive shares may be granted to eligible staff based on the Group's financial results and individual performance.

As of 31 December 2007, the total headcount of the Group worldwide was approximately 10,000 people.

## PROSPECTS

Although there have recently been much-publicized uncertainties in the global economy brought about by the sub-prime turmoil, volatile stock markets and record high oil prices, we are of the view that the fundamentals of the semiconductor industry remain healthy. In our own experience, our fourth quarter results were better than we had anticipated despite the onset of these macro-economic factors, as well as the fact that the end of a year is traditionally a slower period due to seasonal demand pattern.

Spending on consumer electronic products will certainly continue to be an important driver of growth for the semiconductor industry. If consumer confidence and spending are affected by economic uncertainties, it is logical to assume that the reduced demand may spread to the semiconductor market. On the other hand, there are convincing arguments made by leading economists that the Asian

economies are more decoupled from the US economy than ever before. If that is correct, even if the US economy slips into a recession, it will not drag the Asian economies into a corresponding recession even though overall growth rates may be slowed. Some industry analysts have also argued that since the end market determines the ultimate demand for semiconductor devices, even if there is a mild recession, the consumer electronics market should continue to grow. At the moment, home-grown demand in the Asian economies still appears to be strong. The semiconductor industry is forecast to grow by another 6-12% in 2008. After the strong growth experienced in 2007, some industry analysts have predicted that the global assembly and packaging equipment industry will experience single-digit growth of about 6% in 2008, but may contract by about 8% in 2009.

ASM's management team has always sought to adopt a long-term business strategy that would enable the Company both to ride on the crest of the good times and maintain its competitiveness and profitability even in the face of a slowdown. Whilst we do not rule out the prospect of a slowdown in the semiconductor industry, we will continue to adhere to our guiding philosophy of adopting long-term business strategies to strengthen our investments. These include growing our business by investing in new and cutting-edge technology, as well as investing in gradual and sustained increases in capacity.

ASM's solid business success has been built upon a set of proven business strategies:

- offering multiple products serving diversified application markets;
- customer-centric focusing on customer value creation;
- vertical integration strategy and strategic choice of low-cost manufacturing locations;
- providing customers with innovative, total packaging solutions based on ASM's equipment and lead frames to meet their ever-expanding new product requirements.

We will continue using these winning strategies to pursue internal organic growth while exploring untapped market potentials. Management is confident that ASM's strong financial background, advanced in-house developed enabling technologies, extensive marketing network and dedicated employees will continue to support the Company's long term success.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

The Company has not redeemed any of its listed securities during the year. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's listed securities during the year.

## **CORPORATE GOVERNANCE**

The Group has complied with all the code provisions set out in the Code on Corporate Governance Practices ("CG Code") contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") throughout the year ended 31 December 2007 except the following deviation:

The Company had not yet adopted Code Provision A.4.1 which provides that Non-executive Directors should be appointed for a specific term, subject to re-election. All the Non-executive Directors are not appointed for specific term, but they are subject to retirement by rotation and re-election at the annual general meetings of the Company at least once every three years pursuant to the Articles of Association of the Company. As such, the Company considers that such provisions in the Articles of Association are sufficient to meet the underlying objective of the relevant provision of the CG Code.

The Company reviews its corporate governance practices regularly to ensure compliance with the CG Code.

The Group has adopted procedures governing directors' securities transactions in compliance with the Model Code as set out in Appendix 10 of the Listing Rules. Specific confirmation has been obtained from all directors to confirm compliance with the Model Code during the year ended 31 December 2007.

## AUDIT COMMITTEE

The audit committee is comprised of three Independent Non-executive Directors and one Non-executive Director who together have substantial experience in fields of auditing, legal matters, business, accounting, corporate internal control and regulatory affairs.

## **REVIEW OF ACCOUNTS**

The Audit Committee has reviewed the Group's financial statements for the year ended 31 December 2007 in conjunction with the Company's auditors.

## **REVIEW OF THE PRELIMINARY ANNOUNCEMENT BY AUDITORS**

The figures in respect of the Group's consolidated balance sheet, consolidated income statement and the related notes thereto for the year ended 31 December 2007 as set out in the Preliminary Announcement have been agreed by the Group's auditors, Messrs. Deloitte Touche Tohmatsu, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by Messrs. Deloitte Touche Tohmatsu in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by Messrs. Deloitte Touche Tohmatsu on the preliminary announcement.

## **BOARD OF DIRECTORS**

As at the date of this announcement, the Board comprises Mr. Arthur H. del Prado (Chairman), Mr. Peter Lo Tsan Yin (Vice Chairman), Mr. Lee Wai Kwong, Mr. James Chow Chuen and Mr. Eric Tang Koon Hung as Executive Directors, Mr. Arnold J.M. van der Ven as Non-executive Director and Miss Orasa Livasiri, Mr. Robert Lee Shiu Hung and Mr. John Lok Kam Chong as Independent Non-executive Directors.

On behalf of the Board Lee Wai Kwong Director

Hong Kong, 27 February 2008